

JOHANNES HAUSHOFER

<i>Goh Keng Swee Professor of Economics</i>	<i>Professor of Economics</i>
<i>Department of Economics</i>	<i>Department of Economics</i>
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Academic Positions

- 2023– NATIONAL UNIVERSITY OF SINGAPORE
Goh Keng Swee Professor of Economics
- STOCKHOLM UNIVERSITY
Professor of Economics (part-time)
- 2022–23 STOCKHOLM UNIVERSITY
Professor of Economics
- NATIONAL UNIVERSITY OF SINGAPORE
Visiting Senior Fellow, Economics
Visiting Professor, Economics
- 2021 STOCKHOLM UNIVERSITY
Associate Professor of Economics
- 2014–20 PRINCETON UNIVERSITY
Assistant Professor of Psychology and Public Affairs
- 2016–17 INSTITUTE FOR INTERNATIONAL ECONOMIC STUDIES (IIES), STOCKHOLM
Visiting Assistant Professor

Education

- 2011–14 HARVARD UNIVERSITY / MASSACHUSETTS INSTITUTE OF TECHNOLOGY
Prize Fellow in Economics. Advisors: Esther Duflo, Abhijit Banerjee
- 2012 UNIVERSITY OF ZURICH
Ph.D., Economics (summa cum laude). Advisor: Ernst Fehr
- 2008 HARVARD UNIVERSITY
Ph.D., Neurobiology. Advisors: Nancy Kanwisher, Margaret Livingstone
- 2003 UNIVERSITY OF OXFORD
B.A. (First Class Honours), Physiology, Psychology, Philosophy

Affiliations

- 2022– Affiliate, Jameel Poverty Action Lab
- 2021– President & CEO, Malengo Inc.
- 2021– Research Fellow, Center for Economic Policy Research (CEPR)
- 2021–22 Visiting Research Scholar, Princeton University
- 2020– Affiliate, Bureau for Research and Economic Analysis of Development (BREAD)
- 2020– Non-resident Fellow, Center for Global Development (CGD)
- 2020–22 Affiliated researcher, Institute for Industrial Economics (IFN)
- 2019– Senior Research Fellow, Max Planck Institute for Collective Goods
- 2019– Senior Fellow, Jain Family Institute (JFI)
- 2017– Faculty Research Fellow, National Bureau of Economic Research (NBER)
- 2017– Faculty Affiliate, Berkeley Initiative for Transparency in the Social Sciences (BITSS)
- 2015– Research Associate, Center for History and Economics, Harvard University
- 2014– Faculty Affiliate, ideas42
- 2012– Founder and Scientific Director, Busara Center for Behavioral Economics
- 2009– Research Network Member, Innovations for Poverty Action (IPA)

Awards

- 2022 Extraordinary Leader Award, Unorthodox Philanthropy
- 2021– Wallenberg Academy Fellowship, Knut & Alice Wallenberg Foundation
- 2011–14 Prize Fellowship in Economics, Harvard University
- 2008 Mind-Brain-Behavior Award, Harvard University
- 2003–08 Presidential Scholarship, Harvard University
- 2006–08 PhD Scholarship, German National Merit Foundation
- 2005–08 PhD Scholarship, Boehringer Ingelheim Fonds
- 2003 Gibbs Prize (best thesis), University of Oxford
- 2002 Markby Scholarship for First Class in second year exams, Balliol College, University of Oxford
- 2002 Scatcherd European Scholarship, University of Oxford
- 1999–2006 Undergraduate Scholarship, German National Merit Foundation

Publications (Economics and General Science)

- Haushofer, Johannes, and Daniel Salicath. "The Psychology of Poverty: Where Do We Stand?" *Social Philosophy and Policy* (in press).
- Egger, Dennis, Johannes Haushofer, Edward Miguel, Paul Niehaus, and Michael Walker. "General Equilibrium Effects of Unconditional Cash Transfers: Experimental Evidence from Kenya." *Econometrica* 90, no. 6 (2022): 2603–2643.
- Haushofer, Johannes, Sara Lowes, Abednego Musau, David M. Ndetei, Nathan Nunn, and Nancy Qian. "Stress, Ethnicity, and Prosocial Behavior." *Journal of Political Economy Microeconomics* (2022).
- Hensel, Lukas, Marc Witte, A. Stefano Caria, Thiemo Fetzer, Stefano Fiorin, Friedrich M. Götz, Margarita Gomez, Johannes Haushofer, Andriy Ivchenko, Gordon Kraft-Todd, Elena Reutskaja, Christopher Roth, Erez Yoeli, and Jon M. Jachimowicz. "Global Behaviors, Perceptions, and the Emergence of Social Norms at the Onset of the COVID-19 Pandemic." *Journal of Economic Behavior & Organization* 193 (Jan. 2022): 473–496.
- Christensen, Darin, Oeindrila Dube, Johannes Haushofer, Bilal Siddiqi, and Maarten Voors. "Healthcare Delivery During Crises: Experimental Evidence from Sierra Leone and the 2014 Ebola Outbreak." *Quarterly Journal of Economics* 136, no. 2 (2021): 1145–1198.
- Egger, Dennis, Edward Miguel, Shana S. Warren, Doug Parkerson, A. Mushfiq Mobarak, Günther Fink, Christopher Udry, Michael Walker, Johannes Haushofer, Magdalena Larrebourg, Susan Athey, Paula Lopez-Pena, Salim Benhachmi, Macartan Humphreys, Layna Lowe, Niccoló F. Meriggi, Andrew Wabwire, C. Austin Davis, Utz Johann Pape, Tilman Graff, Maarten Voors, Carolyn Nekesa, and Corey Vernot. "Falling Living Standards during the COVID-19 Crisis: Quantitative Evidence from Nine Developing Countries." *Science Advances* 7, no. 6 (2021): eabe0997.
- Haushofer, Johannes, Prachi Jain, Abednego Musau, and David M. Ndetei. "Stress May Increase Choice of Sooner Outcomes, But Not Temporal Discounting." *Journal of Economic Behavior and Organization* 183 (2021): 377–396.
- Balakrishnan, Uttara, Johannes Haushofer, and Pamela Jakiela. "How Soon Is Now? Evidence of Present Bias from Convex Time Budget Experiments." *Experimental Economics* 23 (2020): 294–321. Visited on 06/24/2019.
- Baranov, Victoria, Johannes Haushofer, and Channing Jang. "Can Positive Psychology Improve Psychological Wellbeing and Economic Decision-Making? Experimental Evidence from Kenya." *Economic Development and Cultural Change* 68, no. 4 (2020): 1345–1376.
- Christensen, Darin, Oeindrila Dube, Johannes Haushofer, Bilal Siddiqi, and Maarten Voors. "Community-Based Crisis Response: Evidence from Sierra Leone's Ebola Outbreak." *American Economic Review: Papers & Proceedings* 110 (2020): 260–264.
- Haushofer, Johannes, M. Chemin, Channing Jang, and Justin Abraham. "Economic and Psychological Effects of Health Insurance and Cash Transfers: Evidence from a Randomized Experiment in Kenya." *Journal of Development Economics* 144 (2020): 102416.
- Haushofer, Johannes, and C. Jessica E. Metcalf. "Which Interventions Work Best in a Pandemic?" *Science* 368, no. 6495 (2020): 1063–1065.
- Haushofer, Johannes, Charlotte Ringdal, Jeremy Shapiro, and Xiao-Yu Wang. "Spousal (Dis)Agreement in Reporting of Intimate Partner Violence in Kenya." *American Economic Review: Papers & Proceedings* 110 (2020): 620–624.

- Haushofer, Johannes, Michala Iben Riis-Vestergaard, and Jeremy Shapiro. "Is There a Social Cost of Randomization?" *Social Choice and Welfare* 52, no. 4 (2019): 709–739. Visited on 06/29/2019.
- de Quidt, Jonathan, Johannes Haushofer, and Christopher Roth. "Measuring and Bounding Experimenter Demand." *American Economic Review* 108, no. 11 (2018): 3266–3302.
- Haushofer, Johannes, and Jeremy Shapiro. "The Short-Term Impact of Unconditional Cash Transfers to the Poor: Experimental Evidence from Kenya." *Quarterly Journal of Economics* 131, no. 4 (2016): 1973–2042.
- Haushofer, Johannes, and Ernst Fehr. "On the Psychology of Poverty." *Science* 344, no. 6186 (2014): 862–867. Visited on 01/12/2015.
- Haushofer, Johannes, Anat Biletzki, and Nancy Kanwisher. "Both Sides Retaliate in the Israeli-Palestinian Conflict." *Proceedings of the National Academy of Sciences of the United States of America* 107, no. 42 (2010): 17927–17932.

Revise-and-Resubmit (Economics and General Science)

- Haushofer, Johannes, Paul Niehaus, Carlos Paramo, Edward Miguel, and Michael W. Walker. "Targeting Impact versus Deprivation." *NBER Working Paper. Revise-and-resubmit, American Economic Review* (2022).
- Esopo, Kristina, Johannes Haushofer, Linda Kleppin, and Ingvild Skarpeid. "Acute Stress Decreases Competitiveness Among Men." *Working Paper. Revise-and-resubmit, Experimental Economics* (2020).

Working Papers (Economics and General Science)

- Almås, Ingvild, Johannes Haushofer, and Anders Kjelsrud. "The Income Elasticity for Nutrition: Evidence from Unconditional Cash Transfers in Kenya." *NBER Working Paper 25711* (2023). Visited on 06/25/2019.
- Haushofer, Johannes, Magdalena Larreboure, Sara Lowes, and Leon Mait. "Cash Transfers and Social Preferences of Children." *Working Paper* (2023).
- Haushofer, Johannes, Robert Mudida, and Jeremy Shapiro. "The Comparative Impact of Cash Transfers and Psychotherapy on Psychological and Economic Well-being." *Working Paper* (2023).
- Orkin, Kate, Robert Garlick, Mahreen Mahmud, Richard Sedlmayr, Johannes Haushofer, and Stefan Dercon. "Aspiring to a Better Future: How a Simple Psychological Intervention Increases Investment." *Working paper* (2023).
- Romero, Jimena, Kristina Esopo, Joel McGuire, and Johannes Haushofer. "The Effect of Economic Transfers on Psychological Well-Being and Mental Health." *Working Paper* (2023).
- Bhat, Bhargav, Jonathan de Quidt, Johannes Haushofer, Vikram H. Patel, Gautam Rao, Frank Schilbach, and Pierre-Luc P. Vautrey. "The Long-Run Effects of Psychotherapy on Depression, Beliefs, and Economic Outcomes." *NBER Working Paper* (2022). Visited on 02/13/2023.
- Lund, Crick, Kate Orkin, Marc Witte, Thandi Davies, Walker, John, Johannes Haushofer, Sarah Murray, Judy Bass, Laura Murray, and Vikram Patel. "Treating Mental Health Conditions Improves Labor Market and Other Economic Outcomes in Low and Middle-Income Countries." *Working Paper* (2022).
- Haushofer, Johannes, Michael Kremer, Ricardo Maertens, and Brandon Joel Tan. "Water Treatment and Child Mortality: Evidence from Kenya." *NBER Working Paper* (2021).

- Bedoya, Guadalupe, Aidan Coville, Johannes Haushofer, and Jeremy Shapiro. "No Household Left Behind: Afghanistan Targeting the Ultra Poor Impact Evaluation." *NBER Working Paper 25981* (2019). Visited on 06/25/2019.
- Graff, Tilman, Johannes Haushofer, James Reisinger, and Jeremy Shapiro. "Psychological Well-Being Is Much More Strongly Related to Income Than to Inequality." *Working Paper* (2019).
- Haushofer, Johannes. "Correlations Severely Underestimate the Causal Impact of Income on Well-Being." *Working Paper* (2019).
- . "Is There a Psychological Poverty Trap?" *Working Paper* (2019).
- Haushofer, Johannes, and Ernst Fehr. "Negative Income Shocks Increase Discount Rates." *Working Paper* (2019).
- Haushofer, Johannes, Charlotte Ringdal, Jeremy Shapiro, and Xiao Yu Wang. "Income Changes and Intimate Partner Violence: Evidence from Unconditional Cash Transfers in Kenya." *NBER Working Paper 25627* (2019).
- Haushofer, Johannes, Channing Jang, John Lynham, and Justin Abraham. "Stress and Temporal Discounting: Do Domains Matter?" *Working Paper* (2018).
- Haushofer, Johannes, and Jeremy Shapiro. "The Long-Term Impact of Unconditional Cash Transfers to the Poor: Experimental Evidence from Kenya." *Working Paper* (2018).
- de Quidt, Jonathan, and Johannes Haushofer. "Depression for Economists." *NBER Working Paper 22973* (2016). Visited on 06/25/2019.
- Haushofer, Johannes. "The Cost of Keeping Track." *Working Paper* (2015).
- Haushofer, Johannes, Marie Collins, Giovanna de Giusti, Joseph Njoroge, Amos Odero, Cynthia Onyango, James Vancel, Channing Jang, Maneesh Kuruvilla, and Conor Hughes. "A Methodology for Laboratory Experiments in Developing Countries: Examples from the Busara Center." *Working Paper* (2014).
- Chemin, Matthieu, Joost De Laat, and Johannes Haushofer. "Negative Rainfall Shocks Increase Levels of the Stress Hormone Cortisol Among Poor Farmers in Kenya." *Working paper* (2013).
- Haushofer, Johannes. "The Psychology of Poverty: Evidence from 43 Countries." *Working Paper* (2013).
- Haushofer, Johannes, and Noémie Zurlinden. "Market Convergence and Equilibrium in a Kenyan Informal Settlement." *Working Paper* (2013).

Publications (Psychology and Neuroscience)

- Sheen, Justin K., Johannes Haushofer, C. Jessica E. Metcalf, and Lee Kennedy-Shaffer. "The Required Size of Cluster Randomized Trials of Nonpharmaceutical Interventions in Epidemic Settings." *Statistics in Medicine* 41, no. 13 (2022): 2466–2482.
- Esopo, Kristina, Lilly Derby, and Johannes Haushofer. "Interventions to Improve Adherence to Antenatal and Postnatal Care Regimens Among Pregnant Women in Sub-Saharan Africa: A Systematic Review." *BMC Pregnancy and Childbirth*, no. 20 (2020): 316.
- Haushofer, Johannes. "Psychological Origins of the Industrial Revolution: Why We Need Causal Methods and Historians." *Behavioral and Brain Sciences* 42 (2019): e200.
- Haushofer, Johannes, and James Reisinger. "Atheist Primes Reduce Religiosity and Subjective Wellbeing." *Religion, Brain & Behavior* 9, no. 2 (2019): 126–142. Visited on 06/24/2019.

- Tol, Wietse Anton, Sarah Murray, C. Lund, Paul A. Bolton, Laura Murray, T. Davies, J. Haushofer, K. Orkin, M. Witte, L. Salama, V. Patel, G. Thornicroft, and Judith Bass. "Can Mental Health Treatments Help Prevent or Reduce Intimate Partner Violence in Low- and Middle-Income Countries? A Systematic Review." *BMC Women's Health* 19, no. 1 (2019): 728. Visited on 06/24/2019.
- Esopo, Kristina, Daniel Mellow, Catherine Thomas, Hannah Uckat, Justin Abraham, Prachi Jain, Channing Jang, Nicholas Otis, Michala Riis-Vestergaard, Amanda Starcev, Kate Orkin, and Johannes Haushofer. "Measuring Self-Efficacy, Executive Function, and Temporal Discounting in Kenya." *Behaviour Research and Therapy* 101 (2018): 30–45.
- Lund, Crick, Carrie Brooke-Sumner, Florence Baingana, Emily Claire Baron, Erica Breuer, Prabha Chandra, Johannes Haushofer, Helen Herrman, Mark Jordans, Christian Kieling, Maria Elena Medina-Mora, Ellen Morgan, Olayinka Omigbodun, Wietse Tol, Vikram Patel, and Shekhar Saxena. "Social Determinants of Mental Disorders and the Sustainable Development Goals: A Systematic Review of Reviews." *The Lancet Psychiatry* 5, no. 4 (2018): 357–369.
- Riis-Vestergaard, Michala Iben, Vanessa van Ast, Sandra Cornelisse, Marian Joëls, and Johannes Haushofer. "The Effect of Hydrocortisone Administration on Intertemporal Choice." *Psychoneuroendocrinology* 88 (2018): 173–182. Visited on 06/24/2019.
- Bryan, Christopher J., Nina Mazar, Julian Jamison, Jeanine Braithwaite, Nadine Dechausay, Alissa Fishbane, Elizabeth Fox, Varun Gauri, Rachel Glennerster, and Johannes Haushofer. "Overcoming Behavioral Obstacles to Escaping Poverty." *Behavioral Science & Policy* 3, no. 1 (2017): 80–91.
- Riis-Vestergaard, Michala Iben, and Johannes Haushofer. "Stuff Goes Wrong, so Act Now." *Behavioral and Brain Sciences* 40 (2017): e340.
- Steinbeis, Nikolaus, Johannes Haushofer, Ernst Fehr, and Tania Singer. "Development of Behavioral Control and Associated vmPFC-DLPFC Connectivity Explains Children's Increased Resistance to Temptation in Intertemporal Choice." *Cerebral Cortex* 26, no. 1 (2016): 32–42.
- Haushofer, Johannes, Sandra Cornelisse, Maayke Seinstra, Ernst Fehr, Marian Joëls, and Tobias Kalenscher. "No Effects of Psychosocial Stress on Intertemporal Choice." *PloS One* 8, no. 11 (2013): e78597.
- Eisenegger, Christoph, Johannes Haushofer, and Ernst Fehr. "The Role of Testosterone in Social Interaction." *Trends in Cognitive Sciences* 15, no. 6 (2011): 263–271.
- Haushofer, Johannes, Chris I. Baker, Margaret S. Livingstone, and Nancy Kanwisher. "Privileged Coding of Convex Shapes in Human Object-Selective Cortex." *Journal of Neurophysiology* 100, no. 2 (2008): 753–762. Visited on 06/24/2019.
- Haushofer, Johannes, Margaret S. Livingstone, and Nancy Kanwisher. "Multivariate Patterns in Object-Selective Cortex Dissociate Perceptual and Physical Shape Similarity." *PLOS Biology* 6, no. 7 (2008): e187. Visited on 06/24/2019.
- Op de Beeck, Hans P., Johannes Haushofer, and Nancy G. Kanwisher. "Interpreting fMRI Data: Maps, Modules and Dimensions." *Nature Reviews Neuroscience* 9, no. 2 (2008): 123–135. Visited on 06/24/2019.
- Saxe, Rebecca, and Johannes Haushofer. "For Love or Money: A Common Neural Currency for Social and Monetary Reward." *Neuron* 58, no. 2 (2008): 164–165.
- Haushofer, Johannes, and Nancy Kanwisher. "In the Eye of the Beholder: Visual Experience and Categories in the Human Brain." *Neuron* 53, no. 6 (2007): 773–775.
- Schiller, Peter H., and Johannes Haushofer. "What Is the Coordinate Frame Utilized for the Generation of Express Saccades in Monkeys?" *Experimental Brain Research* 167, no. 2 (2005): 178–186.

Schiller, Peter H., Johannes Haushofer, and Geoffery Kendall. "An Examination of the Variables That Affect Express Saccade Generation." *Visual Neuroscience* 21, no. 2 (2004): 119–127.

– . "How Do Target Predictability and Precueing Affect the Production of Express Saccades in Monkeys?" *European Journal of Neuroscience* 19, no. 7 (2004): 1963–1968. Visited on 06/24/2019.

Working Papers (Psychology and Neuroscience)

Haushofer, Johannes, Sandra Cornelisse, Marian Joels, Tobias Kalenscher, and Ernst Fehr. "Low Income Is Associated with High Baseline Levels and Low Stress Reactivity of Cortisol, but Not Alpha Amylase." *Working Paper* (2011).

Chapters

de Quidt, Jonathan, and Johannes Haushofer. "Depression through the Lens of Economics: A Research Agenda." In *The Economics of Poverty Traps*, 127–152. Cambridge, MA: National Bureau of Economic Research, 2019.

Lawson, Gwen, Johannes Haushofer, and Molly Crockett. "Neurobiological Poverty Traps." In *World Development Report (Background Chapter)*. Washington, D.C.: World Bank, 2015.

Sheehy-Skeffington, J., and Johannes Haushofer. "The Behavioural Economics of Poverty." In *Barriers to and Opportunities for Poverty Reduction: Prospects for Private Sector Led-Interventions*. Istanbul: UNDP Istanbul International Center for Private Sector in Development, 2014.

Popular Writing

Haushofer, Johannes, Charlotte Ringdal, Jeremy Shapiro, and Xiao-Yu Wang. *Unconditional Cash Transfer Programmes and Intimate Partner Violence in Kenya*, 2019.

Singer, Peter, Arthur Baker, and Johannes Haushofer. *Are Randomized Poverty-Alleviation Experiments Ethical?*, 2019.

Haushofer, Johannes, and Jeremy Shapiro. *GiveDirectly Three-Year Impacts, Explained by the Authors*, 2018.

Haushofer, Johannes, Dina Pomeranz, Max Roser, and Frank Schilbach. *Daten Gegen Armut [Data Against Poverty]*, 2017.

Haushofer, Johannes. *The Psychological Consequences of Poverty*, 2016.

Thomas, Catherine, and Johannes Haushofer. *Cash: A Simple Remedy for Domestic Violence?*, 2015.

– . *Get Happy, Get Rich: The Relationship Between Depression and Poverty*, 2015.

Haushofer, Johannes. *The Price of Poverty*, 2014.

Haushofer, Johannes, and Jeremy Shapiro. *Broadening the Aperture of Measurement*, 2014.

Haushofer, Johannes, and Ernst Fehr. *The Legal Brain: How Does the Brain Make Judgments about Crimes?*, 2009.

Research Funding

1. Brain Drain or Brain Gain? Evidence from a Uganda-Germany College Access Program. *Econ-Tribute*, 2022, EUR 99,712. Role: Co-PI (with Matthias Sutter, Toman Barsbai, Merve Demirel, and Marcello Perez).
2. COVID-19: Who gets vaccinated and who gets sick? The role of personality, network, and institutions. Swedish Research Council, 2022–2025, SEK 4,984,400. Role: Co-PI (with Helena Svaleryd and Jonas Vlachos).
3. Evaluating the impact of a guaranteed income on the physical and mental health and well-being of low-income individuals in Compton, Calif. Robert Wood Johnson Foundation, 2021–2023, USD 277,800. Role: Co-PI (with Sidhya Balakrishnan and Jonathan Morduch).
4. Impact evaluation of behavioral interventions against infectious disease in resource-poor settings using insights from epidemiology. Princeton Catalysis Initiative, 2020–2022, USD 120,000. Role: Co-PI (with Jessica Metcalf).
5. Household Response to an Income Support Policy: Evidence from a Randomized Experiment in New York City. Jameel Poverty Action Lab, 2019–2022, USD 200,000. Role: Co-PI (with Jonathan Morduch, Sidhya Balakrishnan, Sewin Chan, and Sara Constantino).
6. Long-Run Enterprise Responses to Redistribution: Experimental Evidence from Kenya. PEDL/DfID, 2019–2021, GBP 298,505. Role: PI (with Edward Miguel, Paul Niehaus, and Michael Walker).
7. Experimental Evidence on Stress and In-group Preference. NSF 1823988, 2018–2021, USD 338,452.00. Role: Co-PI (with Nathan Nunn, Nancy Qian, and Sara Lowes).
8. Long-Term Effects of Unconditional Cash Transfers to the Poor. NSF 1824409, 2018–2021, USD 310,590.00. Role: PI (with Edward Miguel, Paul Niehaus, and Michael Walker).
9. How Does Stress Affect Health Behaviors: Preferences, Beliefs, or Constraints? NIH UH2NR016378, 2015–2019, USD 2,087,936. Role: PI.
10. Spatial Equilibrium Effects of Positive Wealth Shocks. International Growth Centre, 2016–2018, £265,000. Role: Co-PI (with Edward Miguel, Paul Niehaus, and Michael Walker).
11. Spatial Equilibrium Effects of Positive Wealth Shocks. PEDL/DfID, 2016–2018, £226,731. Role: Co-PI (with Edward Miguel, Paul Niehaus, and Michael Walker).
12. Reducing Domestic Violence: Economic Conditions, Psychological Well-being, and Social Norms. Anonymous donor, USD 280,000. Role: Co-PI (with Jeremy Shapiro).
13. Poverty, Stress, and Discounting: A Potential Micro-Mechanism for Behavior Change, NIH R01-AG039297, 2010–2015, USD 1,250,000. Role: PI.
14. The Neurobiology and Behavioral Economics of Poverty, Cogito Foundation, 2010–2013, CHF 164,000. Role: Co-PI.
15. Neural Mechanisms of Temporal Discounting, Bial Foundation, 2006–2008, USD 60,000. Role: Co-PI.

Invited Seminars (past three years)

2023	University of Chicago, Booth School of Business (Behavioral Science); Norwegian Agency for Development Cooperation (Oslo); University of Oslo (Economics); German Academic Exchange Service
2022	University of Copenhagen (CEBI); Singapore Management University (Economics); ETH Zurich

2021 Northwestern University (Kellogg); Norwegian Business School (Economics); University of Hamburg (Economics); Humboldt University Berlin (Economics); Rotterdam (Health Economics); University of Bristol (Economics); Lund University (Economics); University of Gothenburg (Economics); Hanken Helsinki (Economics); Uppsala University (Economics); UCSB (Economics)

Conference Presentations (past three years)

2023 The Shape of Forgetting. Nordic Conference on Behavioral and Experimental Economics, Lund University (keynote); Nordic Development Economics Conference, Gothenburg

2022 International Educational Migration: A New Program and an Evaluation Plan. Midway Conference, Sommarøy, Norway

2020 Income Changes and Intimate Partner Violence: Evidence from Unconditional Cash Transfers in Kenya. American Economic Association Annual Meeting, San Diego
The Comparative Impact of Cash Transfers and Psychotherapy on Psychological and Economic Well-being: BREAD Workshop on Mental Health and Development, University of Oxford

2019 Income Changes and Intimate Partner Violence: Evidence from Unconditional Cash Transfers in Kenya. Keynote address, Economics of Violence against Women, Munich
General Equilibrium Effects of Cash Transfers: American Economic Association Annual Meeting, Atlanta; NBER Fall Meeting, Boston, MA
The Comparative Impact of Cash Transfers and Psychotherapy on Psychological and Economic Well-being: NEUDC conference, Northwestern University

2018 Income Changes and Intimate Partner Violence: Evidence from Unconditional Cash Transfers in Kenya. NEUDC conference, Cornell University

2017 Depression for Economists: American Economic Association Annual Meeting, Chicago

Workshops

2010 Russell Sage Summer Institute in Behavioral Economics (Trento, Italy)

2013 "Rising Star" at "Psychological Science and Behavioral Economics in the Service of Public Policy" (The White House, Washington, DC)

Teaching

2023 National University of Singapore, Department of Economics: Behavioral Economics (undergraduate level)
Stockholm University, Department of Economics: Intermediate Development Economics (undergraduate level); Paper writing in development and experimental economics (seminar, PhD level)

2022 National University of Singapore, Department of Economics: Behavioral Economics (undergraduate level)
Stockholm University, Department of Economics: Intermediate Development Economics (undergraduate level)

- 2021 Stockholm University, Department of Economics: Intermediate Development Economics (undergraduate level); Paper writing in development and experimental economics (seminar, PhD level)
- 2020 Princeton University, Woodrow Wilson School of Public & International Affairs: Psychology of Poverty (seminar, undergraduate level)
- 2019 Princeton University, Department of Psychology: Research Methods in Psychology (undergraduate level)
- 2018 Princeton University, Woodrow Wilson School of Public & International Affairs: Psychology for Public Policy Analysis (with Alin Coman, graduate level)
Princeton University, Department of Psychology: Research Methods in Psychology (with Justin Junge, undergraduate level)
- 2017 Princeton University, Department of Psychology: Research Methods in Psychology (with Justin Junge, undergraduate level)
- 2016 Princeton University, Woodrow Wilson School of Public & International Affairs: Psychology for Public Policy Analysis (with Alin Coman, graduate level)
- 2015 Princeton University, Woodrow Wilson School of Public & International Affairs: Psychology of Poverty (seminar, undergraduate level)
Princeton University, Department of Psychology: Psychological Aspects of Inequality (seminar, PhD level)
Strathmore Business School (Nairobi, Kenya): Econometrics of Program Evaluation (graduate level)
NYU Abu Dhabi (Winter Experimental Social Sciences Institute)
- 2014 Princeton University, Department of Psychology: Psychology of Poverty (seminar, undergraduate level)
- 2013 Jameel Poverty Action Lab, MIT: Executive Training (White House, Washington, DC)
- 2012 Jameel Poverty Action Lab, MIT: Executive Training (Kampala, Uganda)
- 2010 University of Zurich: Behavioral & Experimental Economics (seminar, graduate level)
University of Zurich: Behavioral Economics (lecture course; TA for Ernst Fehr & Charles Efferson)
- 2006 Harvard University: Senior Workshop Leader (Mind/Brain/Behavior Initiative)

Advising

PhD students: Merve Demirel (Stockholm), Jimena Romero (Stockholm), Michala Riis-Vestergaard (Princeton), Charlotte Ringdal (NHH), Ingvild Skarpeid (NHH), Leon Mait (Princeton)

Predocs (with subsequent placement): Marie Collins (Google); Matthew White (IPA); Faizan Diwan (SurveyCTO); Ali Ahmed; Sarah Dykstra (Boston University, Public Health); Caroline Fry (MIT Sloan); Conor Hughes (Minnesota Economics); James Vancel (Stanford GSB); Justin Abraham (UCSD Economics); James Reisinger (Harvard Public Policy); Catherine Thomas (Stanford Psychology); Kristina Esopo (UCSB Psychology); Nick Otis (UC Berkeley Health Economics); Urša Krenk (Zurich Economics); Allan Hsiao (MIT Economics); Tilman Graff (Harvard Economics); Moritz Poll (Brown Economics); Magdalena Larrebourg (Harvard Public Policy); Jasmin Baier (Oxford BSG Public Policy)

Postdocs: Chaning Jang (Princeton); Prachi Jain (Princeton)

PhD committees: Kyle Keller (Princeton, 2015); Wouter Kool (Princeton, 2015); Pam Mueller (Princeton, 2015); Margaret Tankard (Princeton, 2016); DongWon Oh (Princeton, 2018); Lina Koppel (Linköping, 2021); Raoul van Maarseveen (Uppsala, 2022)

Refereeing

Economics and General Science: American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Political Economy, American Economic Review–Insights, Review of Economics and Statistics, Journal of the European Economic Association, American Economic Journal: Applied, American Economic Journal: Microeconomics, Journal of Economic Behavior and Organization, Journal of Economic Perspectives, Management Science, Economic Journal, Games and Economic Behavior, Journal of Policy Analysis and Management, Economic Development and Cultural Change, World Development, Scandinavian Journal of Economics, Science, Nature, PNAS, Nature Human Behavior

Psychology, neuroscience, and other fields: Nature Neuroscience, Neuron, Journal of Neuroscience, Psychological Science, Neuroimage, Current Biology, Proc Roy Soc B, Consciousness & Cognition, Experimental Brain Research, Neuroscience Letters, Behavioral & Brain Sciences, Behavior Research & Therapy, Social Cognitive and Affective Neuroscience, Community Mental Health Journal, Organizational Behavioral and Human Decision Processes, American Journal of Political Science, Political Analysis

Other service

Grant Reviewing: Swedish Research Council; National Center for Responsible Gambling; NSF; Danish Agency for Science and Higher Education

- 2023– Senior faculty hiring committee, Department of Economics, National University of Singapore
- 2022– Senior faculty hiring committee, Department of Economics, Stockholm University
- 2021–22 PhD admissions committee, Department of Economics, Stockholm University
- 2021–22 Junior faculty hiring committee, Department of Economics, Stockholm University
- 2021– Executive Committee, Department of Economics, Stockholm University
- 2020–21 Junior faculty hiring committee, Department of Economics, Stockholm University
- 2018–19 Departmental committee on the GRE requirement, Department of Psychology, Princeton University
- 2017–20 Departmental committee on methods curriculum, Department of Psychology, Princeton University
- 2017–20 University committee on statistics education, Princeton University
- 2015–17 Conference organizer & selection committee, Symposium for Economic Experiments in Developing Countries (SEEDEC)
- 2015–20 Executive Committee, Center for Health and Wellbeing, Princeton University

Personal

Languages German (native), English (fluent), Swedish (fluent), French (conversational), Italian (conversational)

Aviation Commercial Pilot, Airplane Single and Multi Engine Land
Private Pilot, Airplane Single Engine Sea, Rotorcraft Helicopter
Flight Instructor Airplane; Instrument Instructor Airplane
Ground Instructor Advanced; Ground Instructor Instrument